

Línea Directa Aseguradora, S.A., Compañía de Seguros y Reaseguros (the **"Company"**), pursuant to legislation regulating the securities market, announces the following:

OTHER RELEVANT INFORMATION

Please find attached the Company's third quarter 2021 results presentation for analysts and investors, which will be presented during today's webcast.

Madrid, 22 October 2021





linea directa

9M 2021 Results

Presentation for analysts and investors

22 October 2021





Legal notice



This document has been prepared by Línea Directa Aseguradora, S.A., Compañía de Seguros y Reaseguros ("Línea Directa" or the "Company") for the sole purpose of presenting results and may not be used for any other purpose.

The statements contained in this document relating to forecasts, plans, expectations or the future performance of the Company, its businesses or their financial figures do not constitute commitments or any assurance as to the future performance of the Company or the effective achievement of its objectives or estimated results. These statements rely on assumptions and estimates that are conditional on multiple factors, thus exposing them to various risks and uncertainties that could cause the actual results to differ materially from the objectives, projections and expectations expressed or implied in this presentation.

Possible factors that might introduce an element of uncertainty to the estimates include: changes within the insurance industry, in market trends or in the general economic climate; legal reforms; court rulings; technological changes; changes in monetary policy or interest rates; the performance of our peers and competitors; changes in the claims that are covered; fluctuations in liquidity levels, or in the value of or return on the assets that make up the investment portfolio of Línea Directa; changes in the credit capacity and solvency of customers, etc.

Linea Directa is under no obligation to regularly review or update the information contained in this document, nor to adapt that information in response to events or circumstances that occur after this presentation has been published.

Some of the figures included in this document have been rounded off. This could cause discrepancies between the total figures and itemised figures provided in the tables.

This document does not constitute an offer or invitation to acquire or subscribe for shares, in accordance with applicable law and regulations on the securities market, and nor does it constitute an offer to buy, sell or exchange securities, or a solicitation to offer, sell or exchange securities.



linea directa

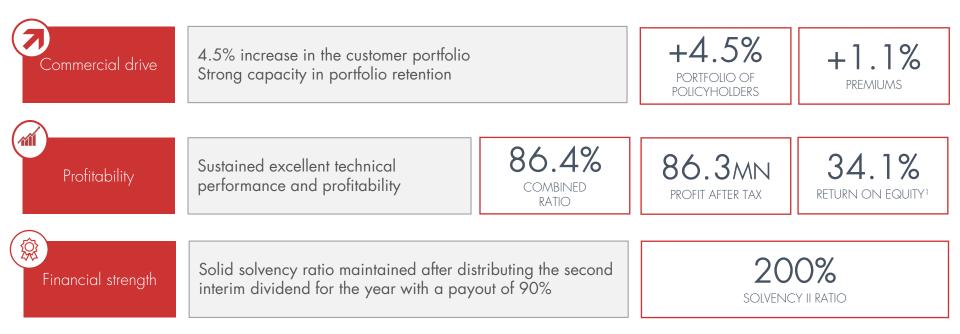
Highlights for the period

Línea Directa Aseguradora, S.A.

9M 2021 Results



Following an unprecedented 2020, the September 2021 results reflect the increase of mobility to pre-Covid levels while the market remains extremely competitive.



1. Equity as at September 2020 takes into account the proportional part (€90 million) of the €120 million dividend paid to Bankinter prior to the listing of the Company.



linea directa

Context

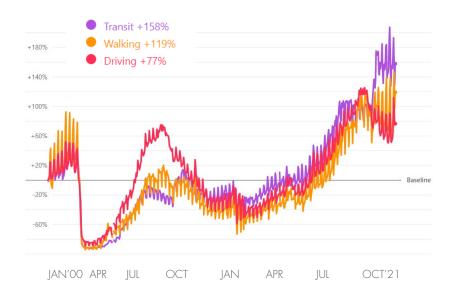
Línea Directa Aseguradora, S.A.



Strong recovery in mobility

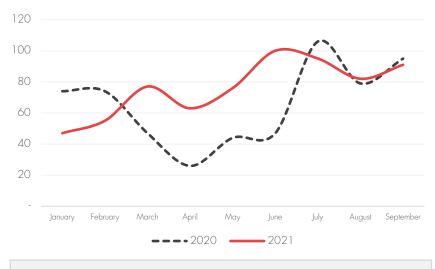


MOBILITY¹



FATAL ACCIDENTS, MONTHLY

ACCIDENTS²



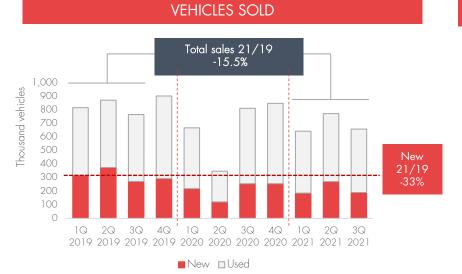
Severe accidents up 16% on 2020

1. Source: Apple mobility trends, figures from January 2020 to October 2021

2. Source: Spanish Directorate General for Traffic (DGT)



Lower sales of new cars cause the car park to age



- The segment that suffers the most is sales to individuals, which fell 11% compared to 2020
- The used vehicle behaves as a perfect substitute
- Uncertainty about the car type of tomorrow

AVERAGE AGE OF CAR PARK



- 2/3 of insured vehicles are more than 10 years-old
- The ageing of car park also affects average premiums: influencing the product to be contracted (most basic) and the premium payable

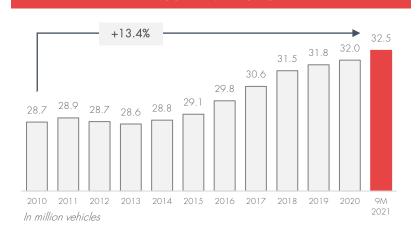
linea directa

Sources: Faconauto, MSI





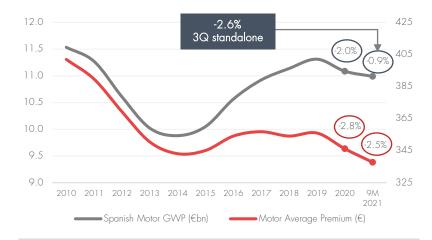
GWP is at levels seen 10 years ago and the average premium is back to 1990s levels, despite an increase of over 13% in the car park



INSURED VEHICLES

• Amid the COVID-19 crisis, vehicle growth slowed though without any population loss

TREND IN GWP AND AVERAGE PREMIUM



- GWP dropped by 0.9% (-2.6% in the 3Q standalone)
- The premium per policy declines
- More aggressive measures in customer acquisition

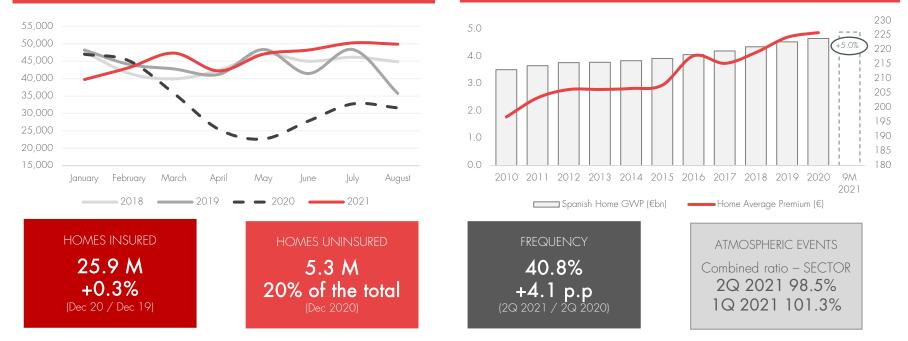
Sources: FIVA, ICEA (latest figures available at September 2021). Market average premium based on own calculations by dividing market GWP / car park.





House sales pick up and Home segment maintains the growth in premiums

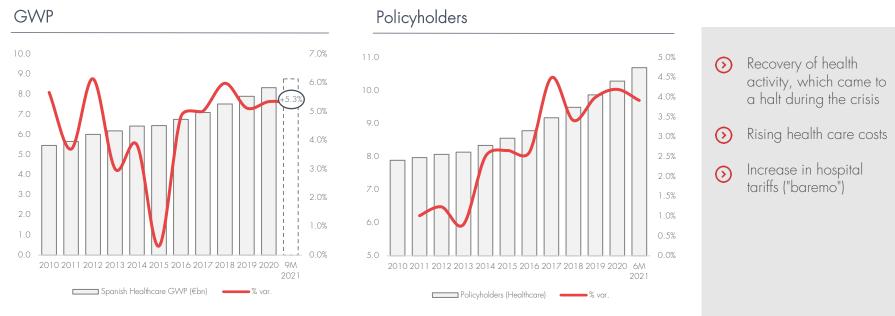
HOUSE SALES



Sources: INE, ICEA (latest figures available at September 2021), Ministry of Transport, Mobility and Urban Agenda

TREND IN GWP AND AVERAGE PREMIUM





Health Segment | 📿





linea directa

9M 2021 Results

Línea Directa Aseguradora, S.A.

Group results



Excellent technical performance as mobility returns to 2019 levels but with increased pressure on prices

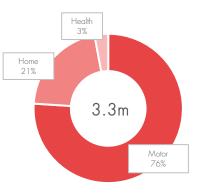
		r	1	· [· · · · · · · · · · · · · · · · · ·
9M 2021	9M 2020	% var. 21/20	9M 2019	% var. 21/19
682,638	675,057	1.1%	671,238	1.7%
658,532	654,227	0.7%	641,352	2.7%
2 89,609	109,564	-18.2%	80,668	11.1%
3 22,107	18,229	21.3%	21,646	2.1%
115,077	132,910	-13.4%	108,124	6.4%
4 86,293	99,654	-13.4%	81,523	5.9%
0.079	0.092	-13.4%	0.075	5.9%
65.9%	61.8%	4.2 p.p	67.8%	-1.9 p.p
20.5%	21.5%	-1.0 p.p	19.6%	0.8 p.p
86.4%	83.3% (3.1 р.р	87.4%	-1.0 p.p
3,324	3,180	4.5%	3,074	8.1%
	 682,638 658,532 89,609 22,107 115,077 86,293 0.079 65.9% 20.5% 86.4% 	 682,638 675,057 658,532 654,227 89,609 109,564 22,107 18,229 115,077 132,910 86,293 99,654 0.079 0.092 65.9% 61.8% 20.5% 21.5% 86.4% 83.3% 	9M 2021 9M 2020 21/20 1 682,638 675,057 1.1% 658,532 654,227 0.7% 2 89,609 109,564 -18.2% 3 22,107 18,229 21.3% 1115,077 132,910 -13.4% 4 86,293 99,654 -13.4% 0.079 0.092 -13.4% 65.9% 61.8% 4.2 p.p 20.5% 21.5% -1.0 p.p 86.4% 83.3% 3.1 p.p	9M 2021 9M 2020 21/20 9M 2019 1 682,638 675,057 1.1% 671,238 658,532 654,227 0.7% 641,352 2 89,609 109,564 -18.2% 80,668 3 22,107 18,229 21.3% 21,646 115,077 132,910 -13.4% 108,124 4 86,293 99,654 -13.4% 81,523 0.079 0.092 -13.4% 0.075 65.9% 61.8% 4.2 p.p 67.8% 20.5% 21.5% -1.0 p.p 19.6% 86.4% 83.3% 3.1 p.p 87.4%

U	PREMIUMS Growth of 1.1% (+4.5% in number of customers) while price pressure continues in the Motor segment
2	TECHNICAL RESULT Combined ratio stands at 86.4% -1.0 p.p vs 2019 +3.1 p.p vs 2020
3	FINANCIAL RESULT Up 21.3% and includes the issuer's repurchase of a renewable energy fund (-6.4% adjusting for this effect)
4	PROFIT AFTER TAX +5.9% vs 2019 -13.4% vs 2020

Policyholders and Premiums



	Policyholders					
Thousands	9M 2021	9M 2020	% var.			
Motor	2,527	2,449	3.2%			
Home	698	651	7.2%			
Health	98	80	23.7%			
Total	3,324	3,180	4.5%			

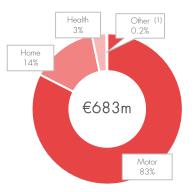


HIGHLIGHTS

POLICYHOLDERS

- Portfolio of over 3.3 million policyholders, up 4.5%
- Considerable growth across all the main lines of business

	Gross written premiums					
Thousand euro	9M 2021	9M 2020	% var.			
Motor	563,301	567,178	-0.7%			
Home	97,045	89,544	8.4%			
Health	20,913	16,877	23.9%			
Other ⁽¹⁾	1,379	1,459	-5.4%			
Total	682,638	675,057	1.1%			



PREMIUMS

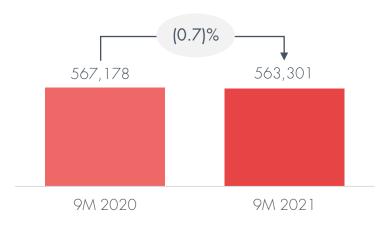
- Moderate premium growth, with the Home and Health segments outperforming
- Average premiums in the Motor segment remain under pressure for both new business and renewals

1. Customers in the "Other" segment amount to 5 and 13 thousand at September 2021 and 2020, respectively. Including the clients of these run-off businesses, the number of clients would increase by 4.3%





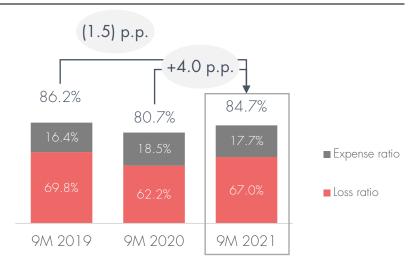
PREMIUMS



- Solid portfolio growth within a highly competitive market environment in customer retention
- Premium performance 0.2 p.p. above the market (-0.9%)¹

The Motor segment for the market as a whole was down 0.9% Source: ICEA (latest figures available at September 2021)
 Combined ratio of the Motor segment for the market as a whole: 90.1%. Source: ICEA (latest figures available at June 202

COMBINED RATIO



- Combined ratio 5.4 p.p. below the sector (90.1%)²
- Cost discipline
- Claim frequency rising and containment of severity





PREMIUMS



- Growth 3.4 p.p. above the market (+5.0%)¹
- Notable performance in new policy origination and retention at higher average premiums

COMBINED RATIO



- Combined ratio 8.3 p.p. below the market (98.6%)²
- Cost discipline
- Increased frequency of claims

2. Combined ratio for the Home segment for the market as a whole: 98.6%. Source: ICEA (latest figures available at June 2021)

^{1.} Growth of the Home segment: 5.0%. Source: ICEA (latest figures available at September 2021)





PREMIUMS

vivaz



- Policyholders up 18,863 (+23.7%)
- Growth 18.6 p.p. above the market (+5.3%)¹

COMBINED RATIO



- Strict risk selection
- Claims reduction already below 100% since the launch of Vivaz in 2017
- Contention of average costs

1. Growth in the Healthcare segment 5.3%. Source: ICEA (latest figures available at September 2021)

Management ratios



		Loss ratio	oss ratio Expense ratio Combined rat		Expense ratio		io		
	9M 2021	9M 2020	p.p. var.	9M 2021	9M 2020	p.p. var.	9M 2021	9M 2020	p.p. var.
Motor	67.0%	62.2%	4.8 p.p	17.7%	18.5%	-0.8 p.p	84.7%	80.7%	4.0 p.p
Home	56.4%	55.7%	0.7 p.p	33.9%	37.7%	-3.8 p.p	90.3%	93.4%	-3.2 p.p
Health	98.7%	103.7%	-5.0 p.p	54.1%	62.8%	-8.6 p.p	152.8%	166.5%	-13.6 p.p
Other	3.6%	27.8%	-24.3 p.p	38.7%	46.8%	-8.1 p.p	42.2%	74.6%	-32.4 p.p
Total	65.9%	61.8%	4.2 p.p	20.5%	21.5%	-1.0 p.p	86.4%	83.3%	3.1 р.р

Loss ratio	Excellent performance across all lines of businessMotor reflects the return of mobility
Expense ratio	 Cost discipline and contention
Combined ratio	 Solid combined ratio, showing the strict ongoing control of risk underwriting and expenses

Combined ratio: claims incurred

Solid technical margins



85.6% 87.9% 83.4% 83.3% 86.4% 20.9% 19.9% 21.9% 21.5% 20.5% 64.7% 68.0% 61.5% 61.8% 65.9% 2018 2019 2020 9M 2020 9M 2021

Loss ratio

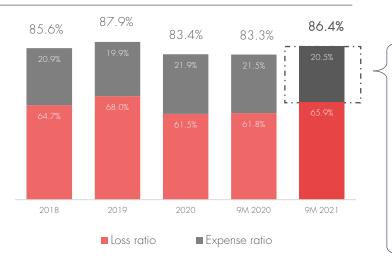
% over earned premiums net of reinsurance	9M 2021	9M 2020	var.
Claims incurred in the year (ex-atmospherics)	(430,705)	(400,196)	-7.6%
Atmospherics	(3,501)	(3,926)	10.8%
Claims incurred for the year	(434,205)	(404,122)	-7.4%
Loss ratio	65.9%	61.8%	4.2 p.p

- Stable claims across various competitive and macroeconomic environments
- Atmospheric perils of €3.5 million net of reinsurance (€5.6 million before reinsurance) add 0.5 p.p. to the claims ratio

Combined ratio: expenses



Solid technical margins



Expense ratio

% over earned premiums net of reinsurance	9M 2021	9M 2020	% var
Net operating expenses	(149,806)	(154,593)	-3.1%
Acquisition expenses	(133,334)	(138,751)	-3.9%
Administrative expenses	(20,326)	(18,752)	8.4%
Reinsurance commissions and profit participation	3,854	2,911	32.4%
Profit sharing	(387)	(500)	-22.6%
Other technical revenue and expenses	15,476	14,551	6.4%
Expense ratio	20.5%	21.5%	-1.0 р.р

- Ongoing cost control
- Lower acquisition costs in customer retention
- Increased personnel costs following the listing of the Company (governing bodies and back-office)
- Other technical income and expenses mainly show the amounts paid and received under claims settlement agreements

Financial result

linea directa

Positive financial result against an adverse rates environment

Thousand euro	9M 2021	9M 2020	% var.
Investment income ¹	39,281	50,658	-22.5%
Investment expenses ¹	(17,174)	(32,429)	47.0%
Financial result	22,107	18,229	21.3%
of which realised gains (losses):	4,706	(353)	-
Fixed income	(1,093)	(255)	-328.6%
Equity instruments	5,799	(98)	-
Impairments	-	-	-

Highlights

Lower reinvestment rates into fixed income and increased exposure to equities

- Fixed income revenue of 17.1 million euros, (-9.9%)
- Equities revenue of €2.0 million, (+0.5%)
- Income of €4.3 million from investment properties (+2.8%)

The financial result (+21.3%) includes realised gains (losses), mainly due to the issuer's repurchase of a renewable energy fund

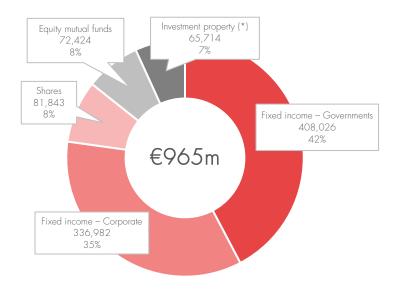
• Adjusted for this effect, the financial result is down 6.4%

1. The interest rate swap and the underlying government bonds with a nominal value of 75 million euros are recognised under income and expense on investments, with opposite sign, and are netted against each other

Investment portfolio Low risk profile



INVESTMENT PORTFOLIO COMPOSITION AT SEPTEMBER 2021



RETURNS ¹					
(%)	9M 2021	9M 2020	var. p.p		
Fixed income	2.14%	2.52%	-0.38 p.p		
Equity instruments	5.02%	2.74%	+2.28 p.p		
Investment property	6.53%	6.30%	+0.23 p.p		
Total average return	2.85%	2.82%	+0.03 p.p		

OTHER METRICS					
Other metrics	9M 2021	6M 2021			
Fixed income duration	4.05	4.04			
Fixed income modified duration	4.94%	4.01%			
VaR	0.77%	0.85%			

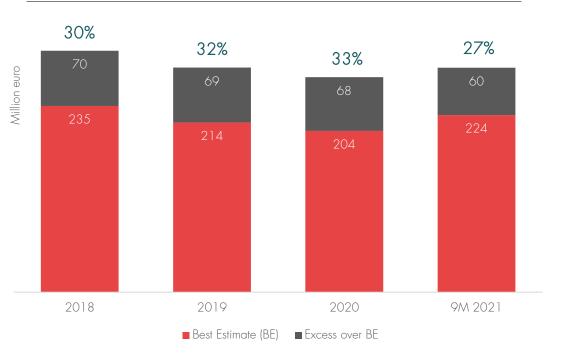
1. Income recognised in the statement of profit or loss during the period divided by assets under management (fixed income and equity portfolios and investment property). Includes capital gains and losses realised and impairment losses.

(*) Off-balance sheet capital gains on investment property and property for own use amount to 21.2 million euros before taxes.

Provisions for claims



Surplus book provision to Best Estimate¹



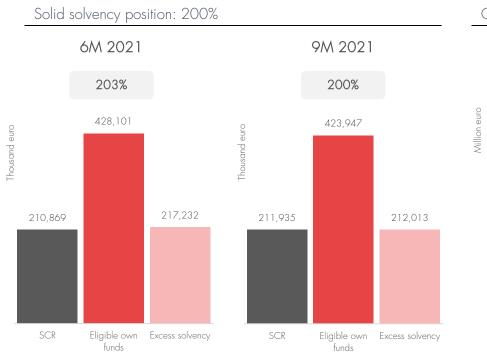
Highlights

- **Prudent** provisioning activity at the Company
- 2020 y 2021 reveal an atypical claims management pattern due to the pandemic
- Surplus to best estimate for the third quarter in line with the first six months of the year

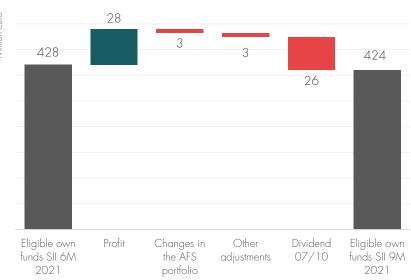
1. Figures for Linea Directa Aseguradora stand-alone

Solvency II





Own funds walk: June – September 2021



1. The solvency ratio and eligible own funds refer to Línea Directa Aseguradora stand-alone.



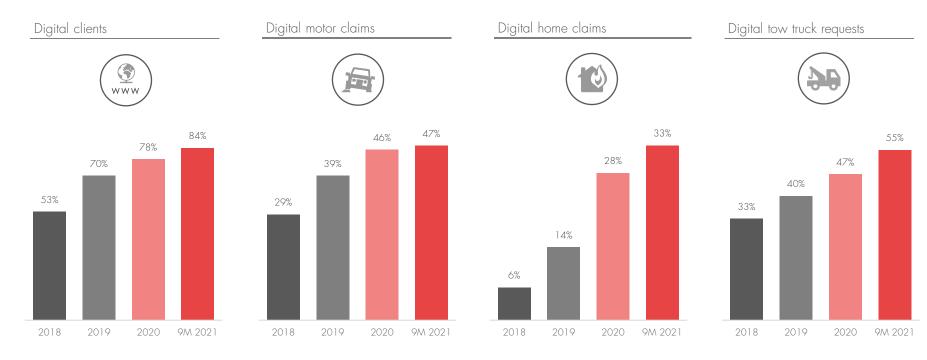
linea directa

Strategic initiatives

Línea Directa Aseguradora, S.A

Further progress towards strategic initiatives

Focusing on digital transformation





Further progress towards strategic initiatives



Launch of Safe & Go – Revolutionary solution for sustainable and personal mobility



The use of PMVs has become increasingly popular in recent years. As a result, accidents involving this type of vehicle are becoming a road safety problem. In Spain, a total of 1,300 accidents involving PMVs have been reported in the last 3 years.













1. Personal mobility vehicles

VIVaz

lifes talecta



For more information:

Beatriz Izard beatriz.izard@lineadirecta.es

Mark Brewer mark.brewer@lineadirecta.es

Follow us on:

Facebook.com/LineaDirectaAseguradora

Twitter.com/lineadirecta_es

Youtube.com/LineaDirectaSeguros

ree tiaecta

Thank you



linea directa



linea directa

Appendices

Línea Directa Aseguradora, S.A

Consolidated balance sheet



Assets

Thousand euro

Assets	9M 2021	6M 2021	% var.
Cash and cash equivalents	152,205	114,152	33.3%
Available-for-sale financial assets	883,887	902,658	-2.1%
Equity instruments	154,267	154,855	-0.4%
Debt securities	729,620	747,803	-2.4%
Loans and receivables	118,682	117,440	1.1%
Reinsurers' share of technical provisions	18,971	18,397	3.1%
Property, plant and equipment and investment property	110,557	111,009	-0.4%
Investment property	65,714	65,906	-0.3%
Property, plant and equipment	44,844	45,103	-0.6%
Intangible assets	13,321	12,859	3.6%
Other assets	120,953	112,847	7.2%
Total assets	1,418,576	1,389,362	2.1%

Liabilities and Equity

Thousand euro

Liabilities and Equity	9M 2021	6M 2021	% var.
Debt and accounts payable	205,015	202,433	1.3%
Hedging derivatives	10,258	11,628	-11.8%
Technical provisions	734,995	726,457	1.2%
Provision for unearned premiums	453,944	456,151	-0.5%
Provision for unexpired risks	4,622	4,622	0.0%
Provision for claims	276,428	265,684	4.0%
Non-technical provisions	19,588	17,105	14.5%
Other liabilities	65,978	47,851	37.9%
Total liabilities	1,035,833	1,005,474	3.0%
Equity	335,580	333,668	0.6%
Valuation adjustments	47,163	50,220	-6.1%
Total equity	382,743	383,888	-0.3%

Income statement by segment



Income statement – Motor Segment

Thousand euro	9M 2021	9M 2020	% var.
Gross written premiums (GWP)	563,301	567,178	-0.7%
Premiums earned, net of reinsurance	559,350	562,590	-0.6%
Claims incurred, net of reinsurance	(374,663)	(349,852)	7.1%
Net operating expenses	(114,752)	(118,909)	-3.5%
Other technical expenses and income	15,696	14,966	4.9%
Technical result	85,632	108,794	-21.3%

e = e

	9M 2021	9M 2020	p.p. var.
Loss ratio	67.0%	62.2%	4.8 p.p
Expense ratio	17.7%	18.5%	-0.8 p.p
Combined ratio	84.7%	80.7%	4.0 p.p
Clients (thousands)	2,527	2,449	78

|--|

Thousand euro	9M 2021	9M 2020	% var.
Gross written premiums (GWP)	97,045	89,544	8.4%
Premiums earned, net of reinsurance	88,288	82,565	6.9%
Claims incurred, net of reinsurance	(49,774)	(45,995)	8.2%
Net operating expenses	(29,832)	(30,927)	-3.5%
Other technical expenses and income	(92)	(216)	-57.4%
Technical result	8,590	5,427	58.3%

	9M 2021	9M 2020	p.p. var.
Loss ratio	56.4%	55.7%	0.7 p.p
Expense ratio	33.9%	37.7%	-3.8 p.p
Combined ratio	90.3%	93.4%	-3.2 p.p
Clients (thousands)	698	651	47

Income statement by segment



ent		+
9M 2021	9M 2020	% var.
20,913	16,877	23.9%
9,861	7,578	30.1%
(9,731)	(7,859)	23.8%
(5,210)	(4,557)	14.3%
(128)	(199)	-35.6%
(5,209)	(5,037)	3.4%
	9M 2021 20,913 9,861 (9,731) (5,210) (128)	9M 2021 9M 2020 20,913 16,877 9,861 7,578 (9,731) (7,859) (5,210) (4,557) (128) (199)

	9M 2021	9M 2020	p.p. var.
Loss ratio	98.7%	103.7%	-5.0 p.p
Expense ratio	54.1%	62.8%	-8.6 p.p
Combined ratio	152.8%	166.5%	-13.6 p.p
Clients (thousands)	98	80	19
Clients (thousands)	98	80	

	ance Businesse	5'	
Thousand euro	9M 2021	9M 2020	% var.
Gross written premiums (GWP)	1,379	1,459	-5.4%
Premiums earned, net of reinsurance	1,033	1,495	-30.9%
Claims incurred, net of reinsurance	(37)	(416)	-91.1%
Profit sharing and premiums refunds	(387)	(500)	-22.6%
Net operating expenses	(12)	(199)	-93.8%
Other technical revenues and expenses	-	-	-
Technical result	597	379	57.3%
	9M 2021	9M 2020	p.p. var.
Loss ratio	3.6%	27.8%	-24.3 p.p
Expense ratio	38.7%	46.8%	-8.1 p.p
Combined ratio	42.2%	74.6%	-32.4 p.p
Clients (thousands)	5	13	(8)

1. The Other insurance businesses segment mainly shows the travel insurance business for holders of Bankinter cards under 11 collective policies not included in the customer figure, as well as a payment protection policy in run-off